

Calling EOI from Established Fruit Processor for Operation of Fruit Pulp Processing Center in Hambanthota District

1. **An outline of the expected EOI** : A comprehensive business proposal regarding fruit pulp processing should be submitted by the intended companies including followings;

1.1 Letter of EOI

- The letter should clearly expressed the interest to participate in this project
- Following declaration has to be incorporated
“I declare that details furnished above by me are true and correct and agreed to the terms of references of this EOI”.

Authorized signature:

Name:

Seal:

Date:

2. Company Profile

- Name of the Institution
- Address of the Institution
- Authorized contact person
- Name
 - Designation
 - Contact details
- Contact details
 - Telephone
 - Fax
 - Email
- Business Registration
 - Reg. no
 - Date of Registration
- Audited Financial Reports for the last three years

3. Experiences in Similar Projects

- Experience of each of the similar projects should be submitted as per the following table indicating the given criteria (please attach any documentary evidences, if available)

S/No	Item	Description
1	Nature of the Project	
2	Capacity	
3	Location	
4	Investment (USD) –if applicable	
5	Date of Commencement	

4. Proposed Project

- (1) **Existing capacity assessment of the company,**
- (2) **Existing capacity assessment of the business partners,**
- (3) **Business Model,**
- (4) **Proposed Financial & Economic Aspects, (for 3 years)**
 - (1) Total project cost estimation
 - (2) Income statement projection
 - (3) Cash flow Projection
 - (4) Balance Sheet Projection
 - (5) Financial Ratio Analysis
 - (6) Project payback calculation
- (5) **Market Feasibility,**
- (6) **Technical Feasibility,**
- (7) **Environment Feasibility,**
- (8) **Human Resource Plan,**
- (9) **Project Risks & Challenges,**
- (10) **Economic & Social Benefits**

5. Other Supporting Documents to Show the Capacity of the Exporter

- Awards
- Certificates
- Standards
- Staff profiles
- etc.

Proposal Submission:

Interested parties are invited to submit their Expression of Interest (EOI) to the National Institute of Postharvest Management, Jayanthi Mawatha, Anuradhapura by Registered Post, Courier or placed in the Tender Box kept at the Accounts Division of the institute as a hard copy.